



# Bee Management Consultancy Pvt. Ltd.

Your gateway to business with India. Experience the difference we make.

India Entry, Investment & Trade Strategy Advisory and Business Development Services.



## Our Vision:

Excellence in decision making methodologies for globalization.

**Our Mission:** To deliver India as an attractive source and destination for global business.

## Networking Services

- Identification & Evaluation services for buyers, sellers, investors and investees
- Introduction & business promotion management

## Consulting Services

## Representative Office Services

## Business Evolution Engineering Management

- was incorporated in 1989 to entrepreneurially lead and encourage India's globalization impetus as a part of the Manoobhai Doongursee Group (in existence for most of the 20<sup>th</sup> century) which is a socially responsible business group that has skillfully skirted the excesses of the '90's
- is dedicated to developing excellence in the areas of global business strategy, trade and investment management
- addresses the needs of clients including businesses, Organizations (Government & Non Government) and Non-Resident Indians seeking to enter, invest in or deal with India
- has professional alliances of long standing and successful trial
- delivers the following management services customized to clients needs
  1. Comprehensive Management Services for India Entry, investments and trade strategy and business development
    - a. Market Research, analysis and feasibility
    - b. Strategy Development
    - c. Business planning
    - d. Identification & evaluation of potential alliances
    - e. Deal structuring, negotiations and compliances
    - f. Business Activity Monitoring for performance improvement & growth
  2. Procurement Management Services for buyers of Indian know-how, products and services
  3. Distribution Management Services for suppliers of know-how, products and services to India through direct sales, alliances and distribution channels
  4. Business Development & Promotion Services for Investment & Trade Promotion Organizations (Board of Investments, Tourism Promotion Councils, Free Trade & Special Economic Zones and Trade Chambers & Councils)
    - a. Country research, analysis and evaluation for trade and investment potential realization
    - b. Promotion of foreign destinations in India - Identification and development of value propositions for Indian businesses seeking global expansion
  5. Private Investment Management Services for NRI's
    - a. Wealth and asset management – property and securities
    - b. Inheritance management & Succession Planning

*... participate in India's opportunities with Bee Management*

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